

## Message Text

UNCLASSIFIED

PAGE 01 BONN 14124 291137Z

53

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 008055

R 291129Z AUG 75  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2471  
AMCONSUL DUSSELDORF

UNCLAS BONN 14124

E.O. 11652: N/A  
TAGS: BBSR, GW  
SUBJECT: WTDR/FTI - LUDWIG ROEHRSCHIED GMBH

REF: USDOC 12032

1. GERMANY
2. COUNTRY CODE: 428
3. SER.NO.: 0208700
4. LUDWIG ROEHRSCHIED GMBH
- 4B. A
5. AM HOF 28; P.O. BOX 281
6. D-5300 BONN, GERMANY
7. ESTABLISHED 1818
8. EMPLOYEES: 54
9. RELATIVE SIZE: (18-X) VERY LARGE
10. REPUTATION: (22-X) GOOD
11. COMPANY SELLS IN GERMANY, THE U.S. AND WORLDWIDE
12. RPT.DATE: 08/75
- 13A. 27310/1345 BOOKSTORE SELLING BOOKS AND JOURNALS
14. CONTACT: KARL GUTZMER TITLE: MGR.
15. CABLE: N/A
16. TELEX: 08869523 ROEB D
17. TEL: 02221/631281
18. FINANCIAL REFS: DRESDNER BANK AG, BONN; BHF-BANK, FRANKFURT
19. TRADE REFS: THE LARGER SCIENTIFIC BOOK PUBLISHERS IN THE U.S.

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20. NONE REPRESENTED

21. THIS OLD AND WELL-ESTABLISHED FIRM IS ONE OF THE LEADING BOOKSTORES IN BONN. IT IS A LIMITED LIABILITY COMPANY ENTERED IN COMMERCIAL REGISTER IN BONN IN 1958. IT IS CAPITALIZED AT DM 20,000; PARTNERS ARE MADELEINE GROEBER-STILKE AND KARIN STILKE, BOTH HAMBURG WITH DM 10,000 EACH. FIRM BELONGS TO WELL-KNOWN STILKE CONCERN, FOUNDED 1872, A GROUP OF BOOK DEALERS AND PERIODICAL DISTRIBUTORS. FIRM REPORTS ANNUAL SALES OF DM 6.5 MILLION, IT OWNS BUSINESS SITE VALUED ABOVE DM 2.0 MILLION, ACCORDING TO CREDIT RATING AGENCY PARTLY MORTGAGED. OFFICE EQUIPMENT HAS CONSIDERABLE VALUE, WHILE INVENTORIES ARE ESTIMATED AT ABOUT DM 500,000. THE FIRM'S MANAGER AND PARTNERS ENJOY FAVORABLE BUSINESS REPUTATION. ACCORDING TO BANK AND CREDIT REFERENCES FIRM'S FINANCIAL SITUATION APPEARS SOUND. NOTHING DETRIMENTAL IS KNOWN REGARDING FIRM'S CONDUCT OF BUSINESS. FIRM MAY BE RECOMMENDED AS A TRADE CONTACT.

22. PREPARED BY: I. POHL    APPROVED: GUSTAF COONTZ  
AT AMERICAN EMBASSY BONN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Disposition Reason:**  
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